Brokerage S P E C I A L

We've chosen 93 yachts with something to suit any buyer, whatever the budget and cruising needs. Your shortlist starts here

The magnificent 78.5-metre Lürssen *TV*, listed with Moran Yacht & Ship. For more details, see page 47

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SOLANDGE *€155,000,000*

85.1m Lürssen 2013 16 guests 29 crew What the broker says "She is relatively new to the charter market, but she has already had repeat clients. Features include her highly private owner's deck and her removable sundeck dance floor with DJ booth." Contact Lidia Tsareva & Paul Moran, Moran Yacht & Ship. Email: lidia@moranyachts.com & paul@moranyachts.com www.moranyachts.com • For more on Solandge, see page 103





ENTOURAGE *€*21,000,000

46.6m Admiral Yachts 2014 12 guests 9 crew What the broker says "Entourage has a striking exterior design by Luca Dini and a contemporary, minimalist interior. She boasts an abundance of natural light and a spacious interior. There's a beach club, an impressive gym, state-of-the-art AV and a Turkish steam room." Contact Peter Bennett, Bluewater. Tel: +33 609 96 01 02. www.bluewateryachting.com

65.7m Amels 2011 14 guests 16 crew What the broker says "Infinite Shades' sleek exterior lines by Tim Heywood and stunning voluminous interior, including seven spacious guest cabins, make her an obvious choice for anyone seeking the ultimate private yacht or charter platform for immediate use." Contact Burgess, London. Tel: +44 (0)20 7766 4300. www.burgessyachts.com



INFINITE SHADES €57,500,000



IONIAN PRINCESS \$14,250,000 45.7m Christensen 2005 12 guests 11 crew

What the broker says "Ionian Princess offers a total of six cabins with a unique set-up of two expansive master staterooms. She underwent an extensive refit in 2016, which included new paint, zero-speed stabilisation, teak decks and a complete interior soft-goods change." Contact Joe Foggia, Northrop & Johnson. Tel: +1 954 522 3344. ww.northropandjohnson.com



SALU *€4*,950,000

30.2m Benetti 2008 9 guests 6 crew

What the broker says "One owner from new. She is designed to create light, airy and luxurious surroundings, perfect for private or charter cruising. Salu truly is a 'little ship' in every sense. Stand-out features are the spacious main salon and the exceptional master suite." Contact Nicholas Dean, Ocean Independence. Tel: +44 (0)1273 831010. Email: nick@ocyachts.com www.oceanindependence.com



MUSTANG SALLY \$17,950,000

49.0m Trinity 2008 12 guests 10 crew

What the broker says "The yacht has an excellent charter record with 14 weeks booked in 2015. A feature of note is her beautiful metallic gold hull. She boasts six staterooms and is ready to go." Contact Rob Newton, Superyacht Sales and Charter. Tel: +1 954 478 2136. Email: rob@superyachtsac.com superyachtsalesandcharter.com



MIDNIGHT SUN €4,800,000 37.0m ISA Yachts 2006 10 guests 6 crew

What the broker says "A stunning yacht refitted in 2015, boasting large volumes, impressive performance and the comfort of fully electric zero-speed stabilisers. A fine example of the popular ISA 120 model, *Midnight Sun* is seriously for sale." Contact Tom Barnes, Bluewater. Tel: +33 620 18 17 34. www.bluewateryachting.com



BLUSH €22,689,000

47.3m Sunseeker 2014 10 guests 10 crew

What the broker says "Sunseeker's flagship yacht offers a cuttingedge configuration that is spread over three internal decks. As one of the most successful Med charter yachts for extended family cruising, she represents an exceptional ownership/investment opportunity." Contact Alex Lees-Buckley, Camper & Nicholsons International. Tel: +377 97 97 77 00. www.camperandnicholsons.com



LADY SHERIDAN \$43,900,000

58.0m Abeking & Rasmussen 2007 *14 guests 12 crew* What the broker says "Benefits from a recent \$5 million reduction. Best value for a top-pedigree Northern European build in this size range, with Donald Starkey interior and exterior design, and a proven charter record. Located in Fort Lauderdale." Contact Ken Denison, Denison Yacht Sales. Email: Ken@DenisonYachtSales.com www.denisonyachtsales.com

SEQUEL P \$19,900,000

54.7m Proteksan Turquoise 2009 *14 guests 13 crew* What the broker says "Fresh from completing a full paint job, while engines have been completely rebuilt. She is ready for immediate cruising, and she boasts a stunning interior with a flexible six-cabin layout, a massive sundeck and excellent charter credentials." Contact Burgess, New York. Tel: +1 212 223 0410. www.burgessyachts.com



YLANG YLANG €1,800,000

31.5m Falcon Yachts 2007 *12 guests 5 crew* What the broker says "She has a contemporary interior boasting polished cherrywood throughout. The large salon has a U-shaped lounge space and an entertainment area opposite. *Ylang Ylang* offers every comfort for all kinds of cruising itineraries." Contact Mirko Augery, CSO Yachts. Tel: +33 493 38 22 70. Email: info@csoyachts.com www.csoyachts.com



QM OF LONDON €8,995,000

49.9m Benetti 1998 *14 guests 11 crew* What the broker says "Following two major refits in the past ten years, she is ready for the new season. Seven double suites lie within the Disdale-designed interior, including a full-beam upper-deck master with private terrace. A great price means a great charter proposition." Contact Cornelius Gerling, Edmiston. Tel: +377 93 30 54 44. www.edmiston.com







PASSION \$11,950.00

52.7m Swedeship 1986 14 guests 14 crew What the broker says "Timeless exterior, beautiful interior. Completely rebuilt in 2003 and refitted in 2009. Well received by the charter market and capable of generating income from day one. US duty paid." Contact Burgess, Miami. Tel: +1 305 672 0150. www.burgessyachts.com; Northrop & Johnson. www.northropandjohnson.com



MARALA €10,000,000

58.8m Camper & Nicholsons 1931 14 guests 21 crew What the broker says "For the first time in 53 years, Marala is now offered for sale with an opportunity for a new owner to become part of this yacht's fantastic heritage. Built in 1931 by Camper & Nicholsons, she is one of the most beautiful classic motor yachts surviving today." Contact Jean Marie Recamier, Camper & Nicholsons International. Tel: +33 4 92 91 29 12. www.camperandnicholsons.com



RASSELAS \$17,500,000

52.0m Feadship 2002 12 guests 14 crew What the broker says "Fresh from an extensive 2017 refit, this must be the most desirable Feadship on the market today. A fully refreshed five-cabin interior and recent price reduction only add to Rasselas's timeless allure." Contact Jonathan Barbe, Edmiston. Tel: +377 93 30 54 44. www.edmiston.com

NORDIC STAR \$6,950,000

37.0m CRN 1978 12 guests 6 crew

What the broker says "Boasting stunning Italian woodwork, a bonus study/office/games room, and ample exterior entertaining spaces, she's a collector's aspiration and an investor's dream. One of the very few classical vessels appreciating in value. Past home to movie stars and royalty."

Contact Mark Elliott, IYC. Tel: +1 954 769 9204. iyc.com



SUNNY HILL €3.990.000

36.0m De Amstel 1987 10 guests 10 crew

What the broker says "A very successful charter yacht, she has been fully restored over a two-year period and is ready for family or charter use. There is no better motor-sailer on the market; you'd have to build new, with the time and costs associated."

Contact Bjørn Vang-Mathisen, Ocean Independence. Tel: +41 22 908 02 51. Email: bjorn@ocyachts.com www.oceanindependence.com



DOROTHY ANN \$5,750,000

38.4m Trinity Yachts 2001 8 guests 6 crew What the broker says "Cared for by a passionate owner and crew. When stepping on board, you would think you are on a brand-new vessel. Her incredible woodwork and well-designed layout make her a prefect vessel for cruising in the US and the Bahamas." Contact Kevin Callahan, Moran Yacht & Ship. Email: kevin@moranyachts.com www.moranyachts.com





SANSSOUCI STAR €5,900,000

37.0m Husumer Schiffswerft 1982 12 guests 10 crew What the broker says "Based in Denmark, and just as suited to coast-hopping as she is to long distances. She accommodates 12 guests in seven doubles (convertible to twins). This elegant and classic vacht is a perfect base for relaxation and activities, in port or at sea." Contact Bernard Gallay Yacht Brokerage (France). Tel: +33 467 66 39 93. Email: info@bernard-gallay.com www.bernard-gallay.com





SUNCOCO *€3,700,000*

31.5m Lowland 1992 8 guests 6 crew

What the broker says "A gentleman's yacht with large volumes, which ensure a sound and settled journey with plenty of room on board for your indoor and outdoor entertainment. Immaculately maintained by her experienced crew, she has low fuel consumption and a long range." Contact Atalanta Marine, Athens. Email: michael@atalantamarine.com www.atalantamarine.com

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K42 On application

42.0m TBC 2019 12 guests 11 crew What the broker says "A new concept of explorer yacht that is fit to cruise anywhere, and with a fantastic exterior design and interior layouts. Light Ice Class certificate and a range of 5,400 nautical miles. She has a great balance between top speed and economy." Contact Manuel Maiano, Floating Life. Tel: +41 91 6823306. Email: m.maiano@floatinglife.com floatinglife.com



PROJECT BRAGE On application

87.0m Vard 2019 30 guests 53 crew

What the broker says "This transformation of an existing commercial platform will offer a 19-metre beam, helideck and observation lounge. This is the best proposition in this class."

Contact Jan Jaap Minnema & Vassilis Fotilas, Fraser Monaco. Tel: +377 93 100 457. Email: JJ.minnema@fraseryachts.com & Vassilis.Fotilas@FraserYachts.com www.fraseryachts.com



60.2m Mondomarine 2017 12 guests 11 crew What the broker says "Delivery is within a few months, so this is an incredible opportunity to own a brand-new 60-metre yacht without having to wait. Her stylish interior and elegant lines make her one of the most sophisticated yachts available on the market." Contact Burgess, London. Tel: +44 (0)20 7766 4300. www.burgessyachts.com



RMK 58 €34,000,000

58.0m RMK Marine 2019 12 guests 16 crew What the broker says "Efficient, safe and comfortable, both RMK Shipyard and Hot Lab Design have ensured the creation of this new ocean-going beauty is to the highest standard throughout. A short delivery time with the ability for modification of the interior." Contact Eric Trupheme, Ocean Independence. Tel: +33 4 92 91 26 26. Email: eric@ocyachts.com www.oceanindependence.com





VARD 1-08 KILKEA On application 81.7m Vard 2017 36 guests 36 crew

What the broker says "Vard offers an extraordinary opportunity to create a uniquely capable and exciting explorer yacht, and in half the time required of a new project. With styling offered by Bannenberg & Rowell, this is one of the most exciting projects available today." Contact Tom Lilley, Edmiston. Tel: +44 (0)7942 816550. Email: TL@edmiston.com www.edmiston.com

ICE 68M €50.000.000

68.0m AES Yacht 2018 12 guests 17 crew What the broker says "Part of a new range from CNN Yachting, in co-operation with AES Yacht. The internal volume of 1,800 GRT is unusual for this length, and she offers a beach club, an owner's deck and a helipad. Only 18 months away from delivery." Contact Burgess, London. Tel: +44 (0)20 7766 4300. www.burgessyachts.com







PIUMA €24,900,000

52.9m Admiral 2018 13 guests 12 crew What the broker says "Piuma is one of the few real hybrid yachts. She's is designed with a charter owner in mind, and among the features on board is a touch-and-go helipad. An exciting opportunity to purchase a 2018 delivery." Contact Michel Chryssicopoulos & Kevin Bonnie, IYC. Tel: +30 6937 098787 & +377 97 98 24 24. iyc.com

ADMIRAL SAIL-WAVE €16,600,000

38.0m Italian Sea Group 2018 10 guests 5 crew

What the broker says "The combination of superb naval architecture, latest hi-tech materials, carbon rig, lifting keel and a large sail area all ensure that Admiral Sail-Wave will be highly competitive on the regatta circuit and a comfortable blue-water cruiser for family and friends." Contact Camper & Nicholsons International. Tel: +44 (0)20 7009 1950. www.camperandnicholsons.com



ENDEAVOUR *€*17,500,000

39.6m Camper & Nicholsons 1934 8 guests 7 crew What the broker says "The only original J Class available, she is simply breathtaking to experience and even better to sail. Beautifully presented, her last refit bestowed upon her the ultimate in sailing technology, delivering an incredible and race-winning sailing-machine." Contact Alex Busher, Edmiston. Tel: +377 93 30 54 44. Email: AB@edmiston.com www.edmiston.com



ATHENA \$59.000.000

90.0m Royal Huisman 2004 10 guests 21 crew What the broker says "Combining the unique talents of Pieter Beeldsnijder with Dykstra Naval Architects, Athena is priced well below replacement cost – this is an opportunity to own a world-class pedigree yacht with unequalled beauty and engineering excellence." Contact-Burgess, London. Tel: +44 (0)20 7766 4300. www.burgessyachts.com



NEPHELE €4.500.000

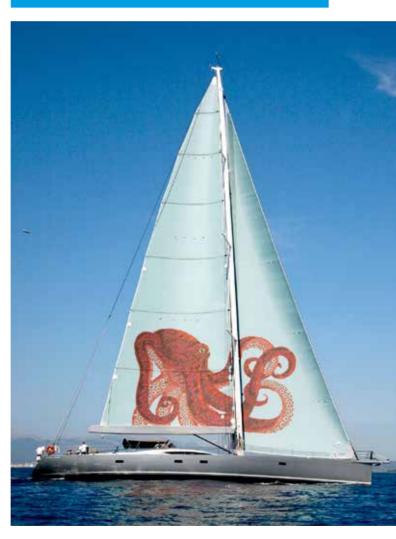
34.2m McMullen & Wing 2003 6 guests 4 crew What the broker says "A timeless yacht with great sailing capabilities - few can achieve the balance of supreme comfort and high performance she manages so effortlessly. She has elegant, clean lines and a quality finish, whilst being a very capable world-cruising yacht." Contact Marc Händle, Ocean Independence. Tel: +34 971 40 44 12. Email: marc@ocyachts.com www.oceanindependence.com





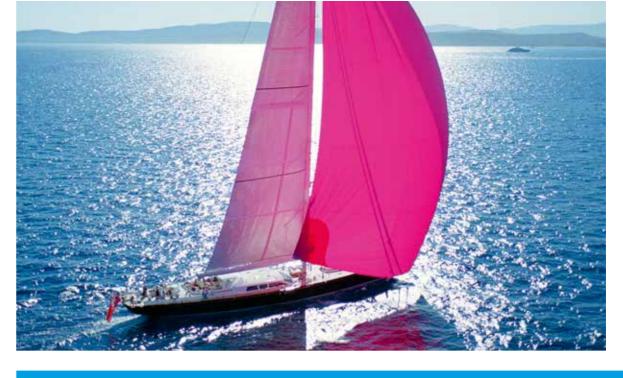
PARSIFAL III €20.500.000

53.8m Perini Navi 2005 12 guests 9 crew What the broker says "Totally custom built for experienced owners, Parsifal III is no ordinary proposition. One of the fastest Perini Navi sailing yachts ever built, she sets new standards in sailing excellence, maintaining high levels of comfort whilst still offering performance." Contact Alex Lees-Buckley, Camper & Nicholsons International. Tel: +377 97 97 77 00. www.camperandnicholsons.com



SHADOW *€*4,250,000

31.0m Comar 2011 8 guests 4 crew What the broker says "With her metallic livery and octopus-logoed sails she looks the business. And she's ferociously quick. She offers fast and comfortable ocean passaging. She is just completing a full systems overhaul and is good to go - no further investment required." Contact Sue Grant, Berthon. Tel: +44 (0)1590 679222. Email: Sue.Grant@berthon.co.uk www.berthon.co.uk



32.6m Notika Shipyard 1998 6 guests 5 crew in 2015."



INFINITY €2,500,000

29.0m CNB Yachts 2008 8 guests 3 crew worldwide sailing yacht market in 2017." www.ypigroup.com



PINK GIN €10,500,000

46.2m Baltic Yachts 2006 10 guests 7 crew

What the broker says "A true blue-water cruiser that is fast and safe and has cruised well over 100.000 nautical miles. Baltic Yachts pride themselves in being pioneers in the R&D of carbon-fibre composite yachts that are exclusive and tailor made; Pink Gin is a prime example." Contact Katya Jaimes & Frank Grzeszczak, IYC. Tel: +1 646 369 4562 & +1 954 494 7096. iyc.com

ROSINANTE OF NOTIKA \$1,395,000

What the broker says "A versatile three-stateroom yacht that has sailed the waters of Europe, the Caribbean and South America. She has been kept in fantastic condition and her most recent overhaul was

Contact Bernard Gallay Yacht Brokerage (France). Tel: +33 467 66 39 93. Email: info@bernard-gallay.com www.bernard-gallay.com

What the broker says "She has one of the best four-cabin layouts you will ever see on a sub-100ft sailing yacht, with excellent separation between guests and crew. This is by far the best opportunity on the

Contact Yachting Partners International. Tel: +377 99 99 97 97.



MBOLO €3,475,000

29.0m Jongert 2004 7 guests 4 crew

What the broker says "The aluminium hull is standard but the rig, deck layout and accommodation are tailored to the individual owner. She is easily driven and capable of reaching up to 13.5 knots. Three can easily manage the boat on longer passages and deliveries." Contact Yachtzoo. Tel: +377 97 705 200. Email: info@yacht-zoo.com www.yacht-zoo.com



SILVERTIP *€5,400,000*

33.8m Yachting Developments 2001 7 guests 4 crew What the broker says "The pedigree of Ed Dubois and one meticulous owner since new. She is a real joy both to cruise and race." Contact Bjørn Vang-Mathisen & Lars Bjorklund, Ocean Independence. Tel: +41 22 908 02 51 & +64 93 58 34 46. Email: bjorn@ocyachts.com

& lars@ocyachts.com www.oceanindependence.com • Silvertip on charter – see Charter News, page 92

Performance Superyach





PACHAMAMA €19,500,000

43.7m Baglietto 2015 *12 guests 7 crew* What the broker says "Optimising deck space was an essential consideration when designing *Pachamama*, and as a result her main deck extends the full perimeter of the yacht and her vast sundeck is beautifully uncluttered. Representative of a true Baglietto design." Contact Fernando Nicholson, Camper & Nicholsons International. Tel: +1 305 604 919. www.camperandnicholsons.com



BIG MAK €7,900,000

47.7m Heesen Yachts 1998 *10 guests 9 crew* What the broker says "A striking and highly impressive Mulderdesigned aluminium yacht, custom built by Heesen. She features a fresh, elegant interior and has a top speed of 23 knots. Her 50ft Maori chase boat, *Baby Mak*, has a top speed of 35 knots." Contact Yachtzoo. Tel: +377 97 705 200. Email: info@yacht-zoo.com www.yacht-zoo.com

KUIKILA *€8,900,000*

35.1m Pershing 2011 *10 guests 6 crew* What the broker says "She stands out with her sleek and dynamic profile. This gas turbine model is perfectly stable at 52 knots." Contact Jan Jaap Minnema & Thorsten Giesbert, Fraser Monaco Tel: +377 93 100 457 & +34 971 700 445. Email: JJ.minnema@fraseryachts.com & Thorsten.Giesbert@FraserYachts.com www.fraseryachts.com



MANGUSTA 165 €13,950,000 49.9m Overmarine 2007 10 guests 9 crew

What the broker says "The Mangusta 165 is the king of the open cruiser market, and this particular example is the most competitively priced available today. A must-see – she presents exceptionally well and boasts a top speed of 26 knots." Contact Burgess, Monaco. Tel: +377 97 97 81 21. www.burgessyachts.com

